

**A Self-Employment
from
DREAM
to
REALITY**

This project is sponsored by the **Tulsa Association for Enterprise Opportunity** (TAEO). Association members include:

Greenwood Chamber of Commerce
Greenwood Business Resource Centre
Greenwood Christian Center
Metropolitan Tulsa Urban League (MTUL)
City of Tulsa Human Rights Department
Oklahoma State University-Tulsa
Metropolitan Tulsa Chamber of Commerce (MTCC)
Tulsa Economic Development Corporation (TEDC)
Bank of Oklahoma
Service Corp of Retired Executives (SCORE)
Tulsa City-County Library/Business and Technology Department
Verizon
Internal Revenue Service (IRS)
Hispanic Chamber of Commerce of Greater Tulsa
Entrepreneur Source
Elite Small Business Solutions, P.C., Inc.
Holloway & Monaghan Attorney's
Bid Assistance Center-TTC

**THE TULSA ASSOCIATION
FOR
ENTERPRISE OPPORTUNITY**

The TAEO Sponsors believe:

*The only way to build the
Community is to give back to
the Community.*

For More Information Contact:

Greenwood Business Resource Center
121 North Greenwood Avenue - 2nd Floor
Tulsa, Oklahoma 74120
Or Call: (918) 585-2226

**TULSA
ASSOCIATION
FOR
ENTERPRISE
OPPORTUNITY**

**A Comprehensive
Program for
Learning
Entrepreneurial
Skills**



The Entrepreneur Program

Presented by:

Tulsa Association for Enterprise Opportunity

Learn the skills and steps required to start your own business from the City's most unique community consortium.

Business Training program participants must pay a fee of \$50.00 to be accepted in the program. All participants successfully completing the Business Training program will receive guidance and instruction in the development of their start-up business ideas and concepts. Existing businesses will gain the necessary information to enhance and expand their business enterprises.

How You Can Benefit From the TAO Entrepreneur Program

Learn valuable skills that can translate into:

- Successful business ventures
- Better job opportunities
- Enhanced real-world skills

- Meet and network with other entrepreneurs and successful business people.
- Have access to technical assistance from Association Members/staff, local universities, and business professionals throughout the City of Tulsa.

- Upon completion of the Business Training program, you may be eligible for loans and other forms of assistance from the Tulsa Association for Enterprise Opportunity members, to help you launch your business.

Program Contents and Schedule

Business topics covered by the TAO Entrepreneur Program include:

***The World of Business
Defining Your Dream
Finance the Dream
The Goal Train
Pricing Your Products & Services
Finding Your Market
Helping Your Market Find You
Managing Your Cash Flow
The Business of Business
Managing Your Records
Understanding Financial Statements***

Following are the dates for the Tulsa Association for Enterprise Opportunity Entrepreneur Program classes.

You must attend ALL sessions:

**Orientation: Saturday, Jan. 24, 2009
10:00 a.m. to 12:00 Noon
OSU-Tulsa Room TBA**

**TAO Class XXI Business Training Sessions will
begin Monday, Jan. 26, 2009 at 6:00 p.m. Rm. TBA
and Saturday, Jan. 31, 2009 at 10:00 a.m. Rm. TBA**

**Saturday, Aug. 8, 2009
10:00 a.m. to 12:00 Noon
OSU-Tulsa Room TBA**

**TAO Class XXII Business Training Sessions will
begin Monday, Aug. 10, 2009 at 6:00 p.m. Rm. TBA
and Saturday, Aug. 15, 2009 at 10:00 a.m. Rm. TBA**

All Classes will be held in the North Hall.

How to Qualify for the Tulsa Association for Enterprise Opportunity Entrepreneur Program

Are you a qualified candidate? Please consider these factors:

Are you:

- 18 years or older?
- A client of an Association Member?
- Committed to attending all Business Training sessions?
- Willing to become involved in giving back to the community? Time, talent, resources, etc.

All participants graduating from the Tulsa Association for Enterprise Opportunity Business Training Program must attend each class session of the 15-week program. The TAO recognizes the importance of providing all participants (students) with the skills, knowledge, and information to start and manage their business. One of the most integral steps to the TAO process is the development of a sound Business Plan. All graduating participants are required to develop and complete a Business Plan.

Graduation:

Each business training session is culminated with a Graduation Ceremony in the Auditorium of OSU-Tulsa. Noted state and local business leaders address each TAO graduating class with lessons learned and valuable tips for business success. TAO graduations have become synonymous with a family celebration....each graduate is sure to bring husbands, wives, children, parents, uncles, aunts, friends and relatives. The partners of TAO feel strongly that the completion of this program is a true indication of commitment, and should be a time of celebration. TAO looks forward to serving you...from start to finish.